

The world distribution company Beta Film GmbH stands for high-quality TV series and films that combine commercial potential with artistic integrity. The spectrum ranges from multiple award-winning TV series such as BABYLON BERLIN to worldwide theatrical, streaming hit and two-time Oscar®-nominated NEVER LOOK AWAY to the SKY hit GOMORRAH. Beta Film has offices in the U.S., Latin America, Asia, and Europe, and holds stakes in several German and European production companies.

Beta Film is represented at all major festivals and TV markets including Berlin, Cannes, London, to name a few, and works closely with international distributors, streamers, TV broadcasters, producers, and directors.

To strengthen our sales team we are looking for (starting as of now) a dedicated

Junior Sales Executive BeNeLux & Nordics (m/f/d)

These tasks are waiting for you

- Maintain existing customer and producer relationships and create new ones in Benelux and Nordics
- Familiarization with the existing and constantly growing TV and film catalogue of Beta Film
- Individual preparation of client meetings incl. pitching of programs
- Negotiation of contract conditions and handling of the entire sales and purchasing process including the management of Beta Film's databases
- Regular preparation of sales reports, market analyses, forecasts and presentations for the team and senior management
- Participation in international TV festivals & TV markets or any related travels

What should you bring with you?

- Successfully completed studies at a film university or other comparable studies
- First professional experience (preferably in the media industry)
- Confident, self-assured appearance and negotiating skills
- Proactive, independent, and forward-looking mindset
- Curiosity and genuine interest to learn about the media industry
- Fluent oral and written communication in English (another foreign language is an advantage and desirable, especially Flemish or Dutch)
- Ability to work under pressure and with deadlines
- Willingness to travel

What we offer you?

- Insights into the production of TV-series and feature films
- Interesting and varied range of tasks
- Team-oriented way of working in an internationally oriented media company with flat hierarchies
- An international sales team with many nationalities
- Exciting environment, characterized by the appeal of emotional, high-quality film and TV entertainment
- Place of work: Munich or remote (for applicants from the BeNeLux countries).

If this sounds interesting to you, we would like to get to know you. We look forward to receiving your application with a current CV and your earliest possible starting date at personal@betafilm.com.

Beta Film GmbH

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